



### Mr. Swapan Bhattacharya

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#### What are some of the key milestones of the company in recent years?

With a view of setting up global operations and to strengthen our CDMO business domain, we established a subsidiary, TCG GreenChem, in the US. In its sprawling 75,000 sq ft operations and managed by industry veterans, this entity is a unique iCDMO providing innovations in flow chemistry, catalysis, and green chemistry applications. Additionally, we have initiated the data science service vertical with bioinformatics, target deconvolution, analytics and AI/ML features. Our recent milestones include focus on quality, ethics, and environmental responsibility. To that end, we have received prestigious certifications like AAALAC, NABL, USFDA and ISO etc. Our corporate sustainability program has gained full momentum. Finally, we received the Great Place to Work certification by showcasing our commitment to innovation, employee well-being, and workspace management.

#### How does your organization leverage innovative supply chain



#### & logistics solutions to drive operational efficiency?

TCGLS has mastered the art of adapting to the supply chain for over 20 years now. Recognizing the impact of technology, economics, and geopolitics, we leverage cutting-edge tools like ERPs and supplier portals for real-time data and streamlined ordering. We have also automated internal processes to minimize manual work and thereby maximizing efficiency. The company and its subsidiaries have recently installed the most recent SAP HANA platform for all its operational, procurement and financial needs.

Central to its product logistics engine is a precision compound management system, utilizing an acoustic nano-dispenser which manages movements of each chemical, from its initial synthesis to the creation of mother and daughter plates and ultimate supply to the client site. This enables TCGLS to store, distribute and supply samples for all its customer needs. For example, with a single customer, TCGLS moves the material to 60 different sites around the globe. TCGLS uses predictive analytics for inventory management, localize stock to reduce delays, and have backup suppliers and diverse routes to minimize disruptions, ensuring agility and competitiveness.

#### What are company's initiatives to drive sustainability practices for

#### business operations?

TCGLS is an ISO 14001:2015 and ISO 45001:2018 certified company. We have implemented several initiatives to drive sustainability in our regular business operations like following 3R approach (reduce, reuse, and recycle) in our R&D and Plant facility (Clininvent Research Pvt. Ltd); using energy-efficient devices and technologies to reduce our carbon footprint; waste reduction and recycling programs to minimize our environmental impact. We have Effluent Treatment and Zero liquid discharge (ZLD) plant for treating our effluents. We source materials from sustainable and ethical suppliers. Our commitment to sustainability is integrated into our operations by complying with all applicable statutory requirements.

#### What are your key strategic priorities for customers and stakeholders to drive long term growth?

Client success is our top priority. We focus on innovating drug development processes and addressing clients' pain points. We expand services and technologies to meet demands and exceed client expectations through proactive communication. We emphasize efficiency, continuous improvement, and training. Business continuity, positive culture, risk management, social responsibility, and sustainable workflows are integral to our commitment to stakeholder success and growth.